



WORLD URBAN PARKS

## Green Infrastructure – essential for well-being in Cities of tomorrow!

### What does it need to implement it? What does it need to have it forever?

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### The Message of this Conference:

We need Green Infrastructure in our Cities! We need Nature in our Cities! We need Trees in our Cities! We need Nature based Solutions!





## No doubt!





## **But:**



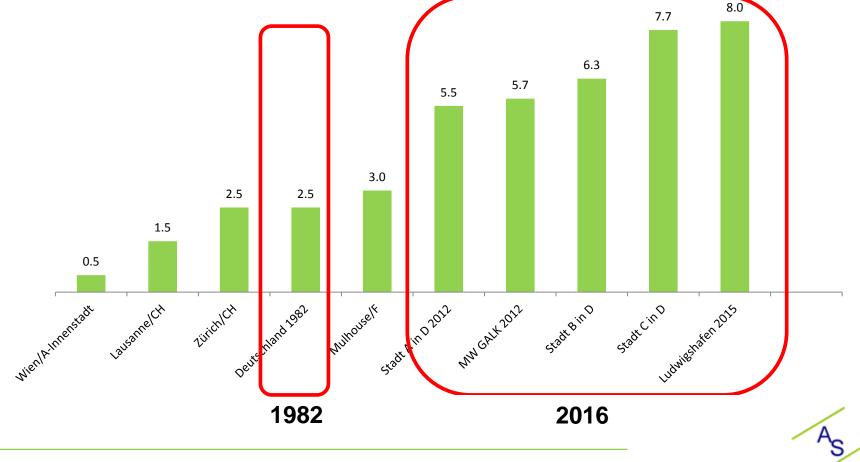


## **The Problem:**



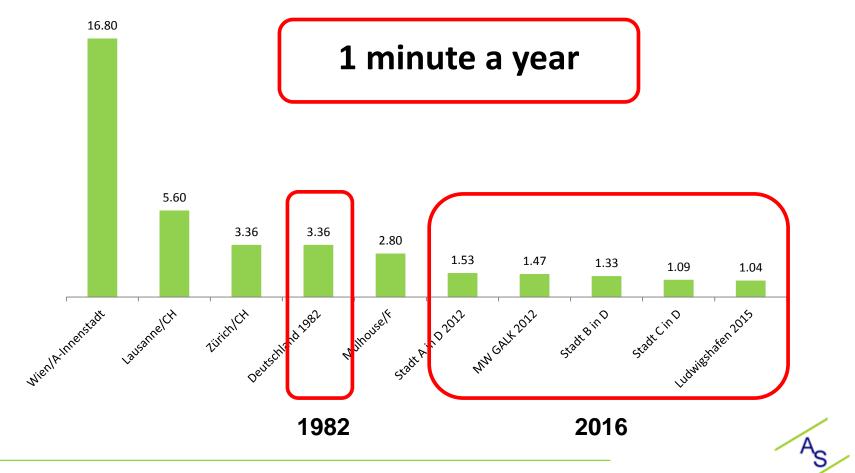


### 1982: 1 Gardener in the City – 2,5 ha 2016: 1 Gardener in the City – 5.5 – 8 ha (16 ha)



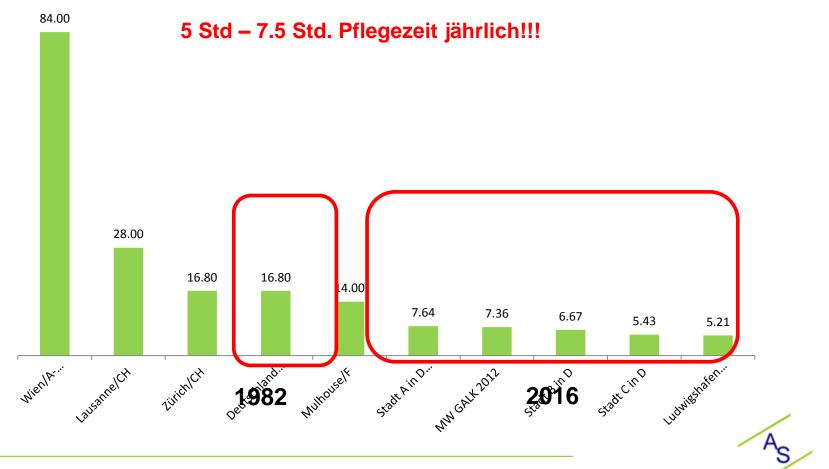


### Minutes to maintain 1 qm GI (Public Green Spaces) a year:











### **1982 – 2017 = 35 years of Experience:**

### Research and Consulting for Park Departments and Organisations who are responsible for Parks and GI.





### 1982 – 2017 = 35 years

## Attending Conferences about Green in the City!





### 1982 - 2017 = 35 years

### We tell each other the importance of Park, Green Infrastructure, Urban Forests for the Cities of tomorrow.





## Very nice!

## I really like it!!!

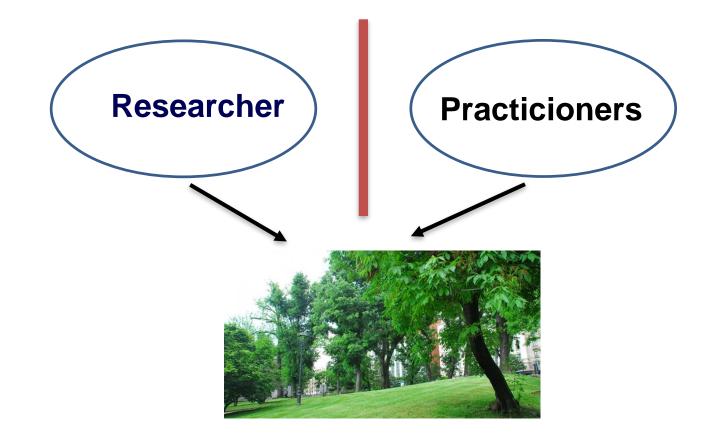




## **But:**

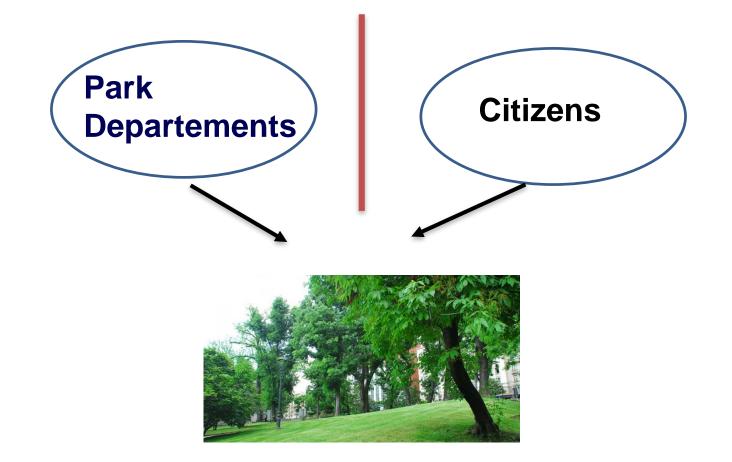
















## What can we do to built bridges?t

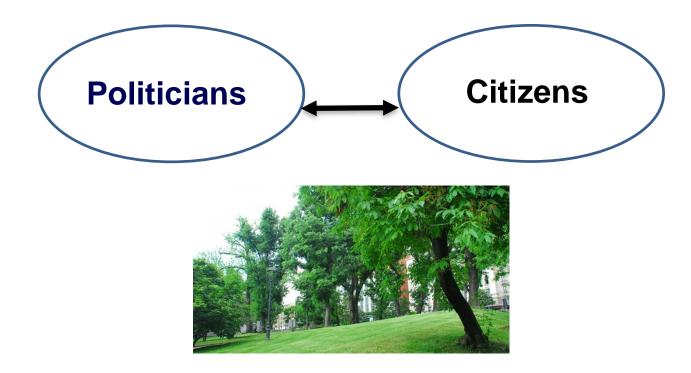




## Ideas

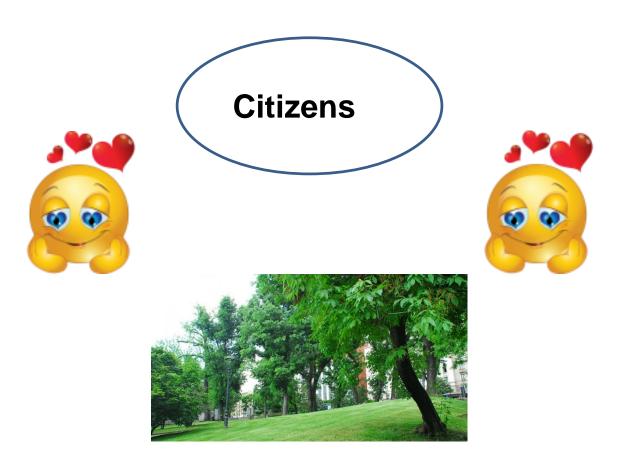
















# Practioners and Researcher often make a mistake:





### The fish has to like the bait – not the fisherman



Bildquelle: Süddeutsche Zeitung





## But there is help: in the Psychologie





**Concept 1:** 

# Humans can act with two backgrounds:

LOVE
FEAR







Emotion Althruism Personal Background Believes Education



Threats Laws Restrictions Punishment





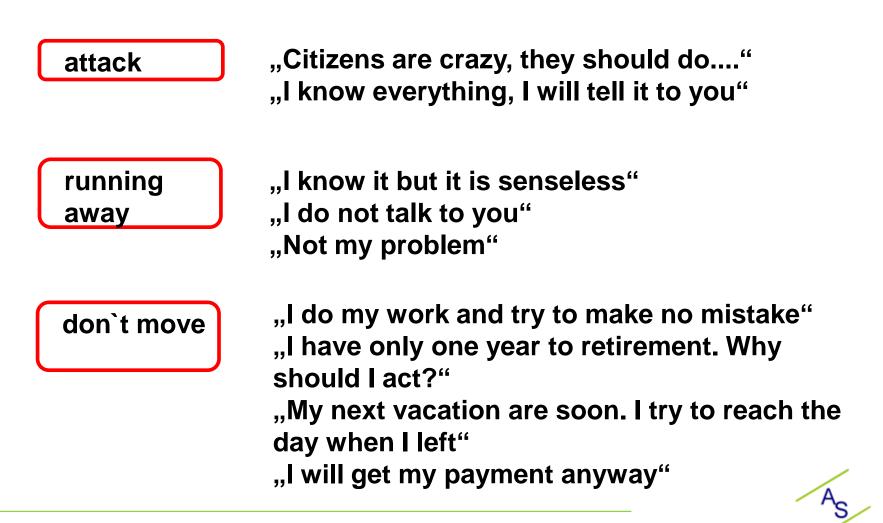
### Concept 2:

### Humans have four types of behavior:

- 1) attack or being active against or for s.th.
- 2) running away flight
- 3) don't move being like dead
- 4) Negotiation









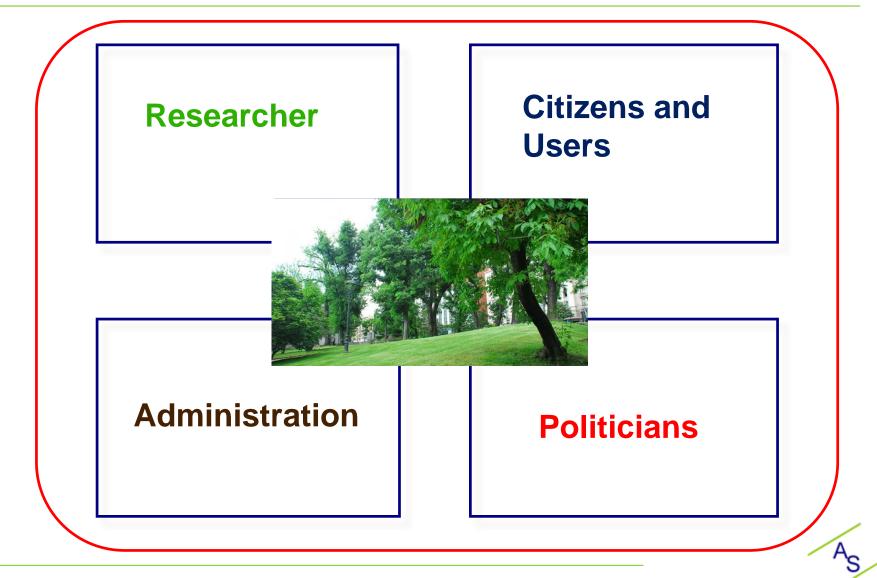


"I have an idea You have an idea, let`s try to find a way"

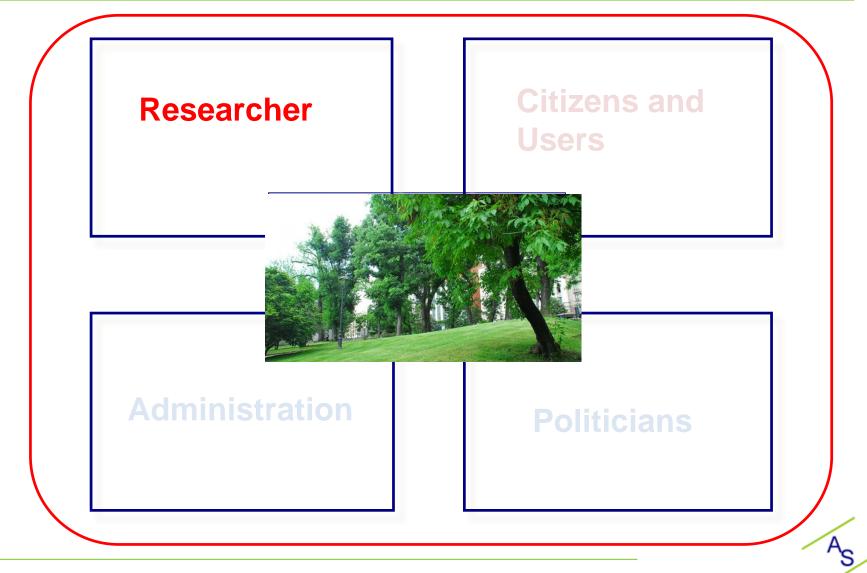
"I understand your problem quite well! We have to find a way to solve your problem and to realise my idea!"













### **1.** There are two concepts of research:

- the "old-fashioned" research research for doing research
- the "justified-research" research to bring forward the society

### 2. Research is some sort of a market:

- Researchers have to write papers,
- they have to present what they are doing
- they have to get money for the research
- 3. Researchers have to follow the scientific rules and the scientific writing!
- 4. Conclusions are mostly a small part of the work.





**Options of behavior for Researchers** 

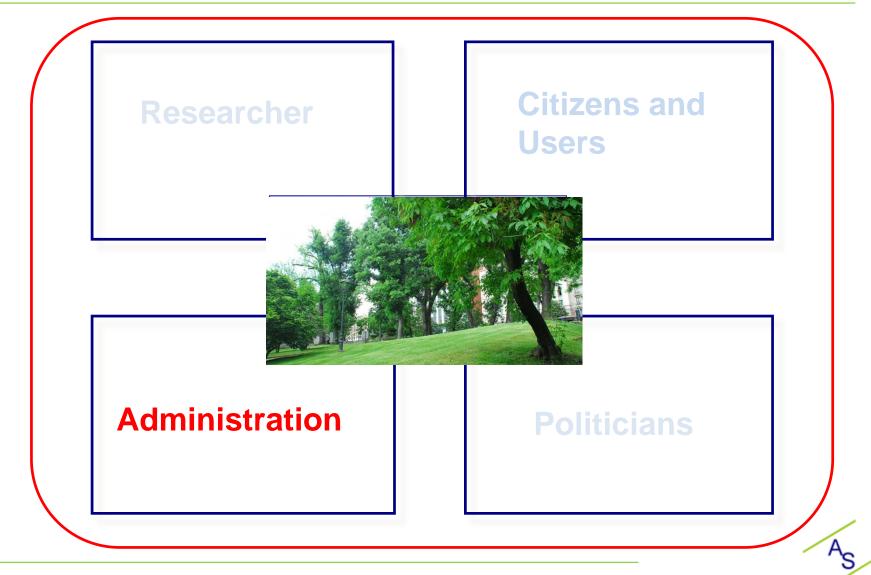
<u>Attacking with the research!:</u> "I am a researcher, I know everything"

<u>Don`t move</u> (only if they are financed!): "I could do it, but who pays???"

<u>Negotiation:</u> I have a result – How can we implement it?









- 1. The administration (e.g. Financing, Maintenance) of GI in a City is not easy.
- 2. Justification of the work have to be done every day!
- 3. Fight within the Municipality!
- 4. Lawyer of Green Spaces and Parks
- 5. "If you don`t count you don`t count"



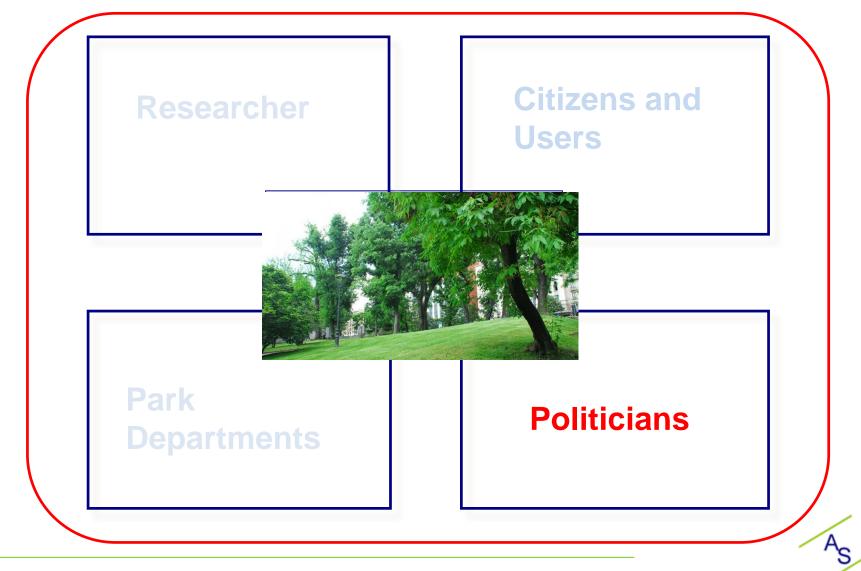


Options of behavior for the Administration

- 1) Attacking but there is a risk of being fired!
- 2) Being offensive with the risk of being fired!
- 3) Don't move "We better wait for …."
- 4) In some Cities they can run away! "I would really do something for GI, but sorry I am overwhelmed"
- 5) Negotiating if they are smart! "I have an idea how can we realize it?"









- 1. Politicians like to be elected!
- 2. Politicians need to be backed by their Party!
- 3. Politicians like to do the "right" things!
- 4. Politicians are open to research but:
- 5. Politicans cannot read more than one page!
- 6. Politicans can only remember two sentence! "Elevator Pitch"



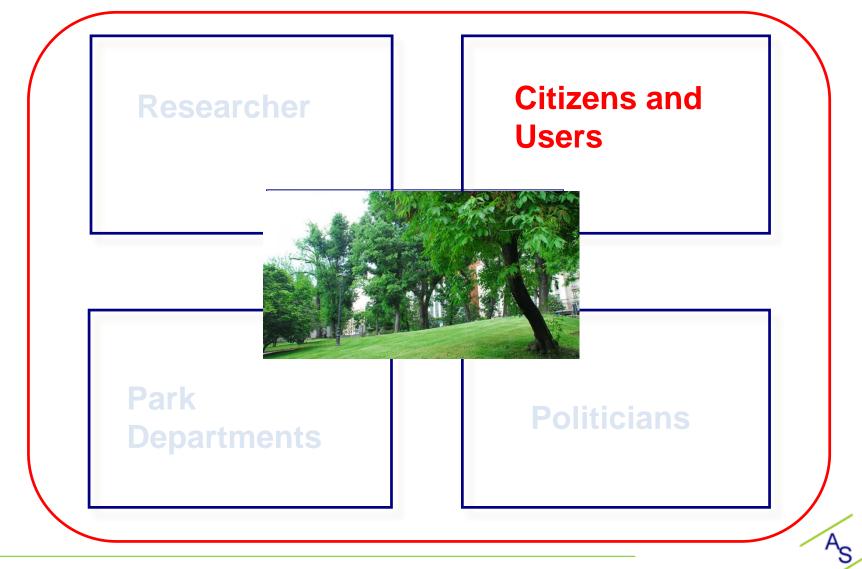


**Options of Behavior for Politicians** 

- 1) Attack if Citizens like it!
- 2) Being offensive if the Party backed them and the Citizens like it!
- 3) Negotiating if they are smart! "I have an idea how can we realize it?"









## **Citizens have emotions!**

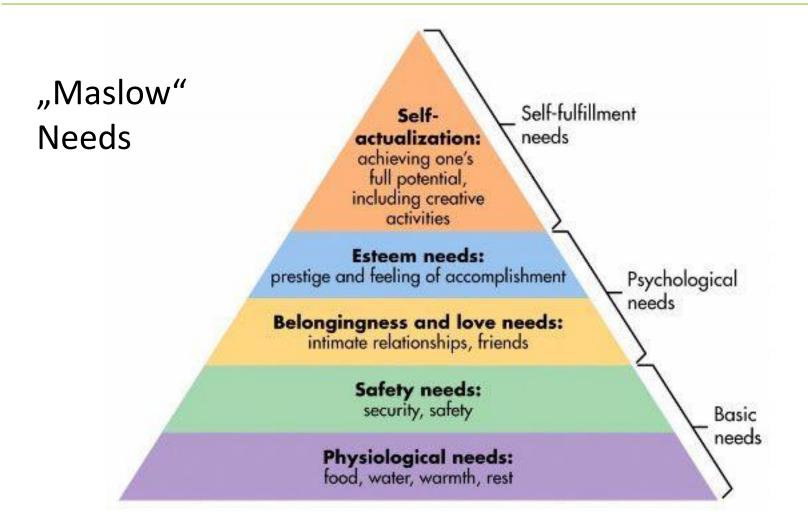




Facts	Emotions	Decision
Positive	Positive	yes
Positive	Negative	no
Negative	Positive	yes
Negative	Negative	no











## **Options for the Citizens:**

- 1) Attacking: "I know everything about green areas, my grandfather had a garden and I mowed the lawn every Saturday"
- 2) Being offensive: "You should cut the trees NOW!"
- 3) Don`t move: "Why do you ask ME???"
- 4) Run away: "I would like to walk in the park, but I have no time"
- 5) Negotiating if they are smart! "I have an idea how can we realize it?"





# To Bring Research to Citizens:

## Make it simple!





### Warum sind Außenanlagen in der Stadt so wichtig?

#### Meta-Studie 2013:

Die positiven Wirkungen von Grünflächen für die:

- Biodiversität,
- Gesundheit und
- Wohlbefinden der Stadtbewohner
- Immobilienpreise in den Städten
- > Abkühlung der Städte in heißen Sommermonaten

(Konijnendijk, C; Annerstedt, M; Nielsen, B; Maruthaveeran, S; Copenhagen, Alnarp, 2013).

#### FLL 2003: Qualitätskriterien von Grünflächen

Sauber – Sicher – Gute Pflege

#### Biodiversität in der Stadt





# What to do with this knowledge of human behavior?











	Researcher	Administration	Politicians	Citizens
Researcher	offensive telling each other	attack-being offensive negotiate	offensive providing information	only in a simple way
Administration	ask for support	it depends	offensive running away being death negotiating	attack running away being death negotiating
Politicians	ask for support	offensive running away being death negotiating	competition support of GI	"What do you like?"
Citizens	attack	attack negotiate	attack being offensive	cooperate competition discussion
				AS





## Not good for GI:

Attack – Attack

Running away – Running away

Don`t move – Don`t move





## **Good for GI:**

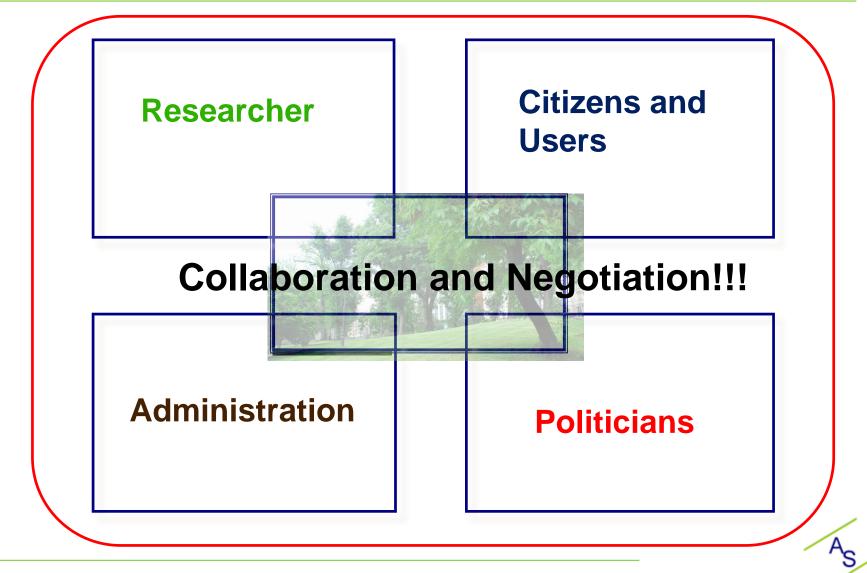
## Negotiating!!!

## Talking to the people in their language

## Let's do it together!









# Talking and Negotiation!!!





## How?





# **Another Presentation!**





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# Thank you!

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